



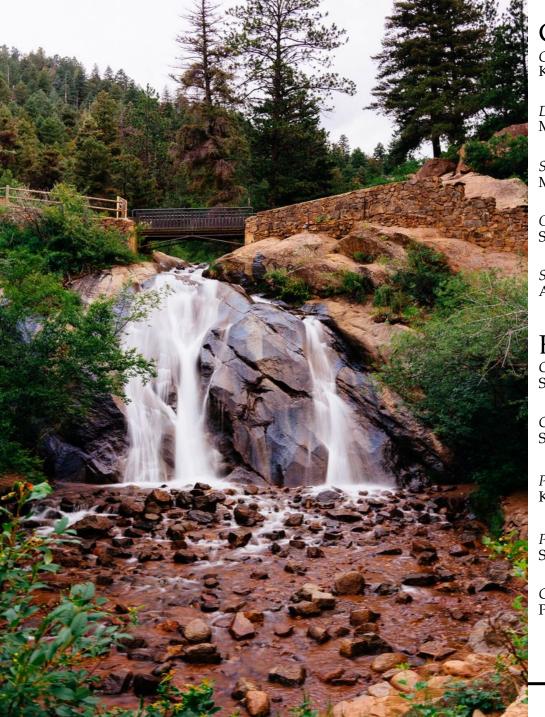


MIKE VINING NATIONAL EXPLOSIVE ORDINANCE DISPOSAL MEETING SEPTEMBER 22-24, 2020



## RMC COLORADO SPRINGS TEAM





# Colorado Springs Team

*General Manager* Kathleen Bates

*Director of Sales* Melanie Donahue

Senior Sales Manager Maxie Lieberman

*Operations Manager* Stephanie Swanson

Sales & Operations Coordinator Alison Lynch

## **Executive** Team

*Chief Executive Officer* Shawn Thomson

*Chief Financial Officer* Shaun Groat kbates@rmcdmc.com 720-399-4947

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President of Sales and Operations Karen Cantrell <u>k</u>

karen@rmcdmc.com 970-471-6994

 President of Marketing & Creative Development

 Sarah Carey
 sarah@rmcdmc.com

*Chief of Corporate Strategy* Paul Menter 435-901-0398

paulmenter@rmcdmc.com 970-274-1068



## TRANSPORTATION + STAFF







Around Town Transportation 3 passenger private sedan 5 passenger luxury suv 14 passenger deluxe sprinter 21 - 32 passenger minicoach 50 - 55 passenger motorcoach All transfers include:

Private transportation Uniformed Driver Driver gratuity RMC Coordination

### NOTES:

All rates are based on one vehicle 3 hour minimum required for Sedans and SUVs 5 hour minimum required for Vans, Sprinters and Coaches Based on program size and requirements, additional charges may apply for Nextel Radios, bag meters and staff parking







## RMC Staff

#### AIRPORT AND TRANSFER STAFF:

Meet & Greet Staff Dispatch Staff Hotel Greet Staff *\*Four hour minimum per staff* 

#### HOSPITALITY, DISPATCH, ADVANCE STAFF:

Hospitality Staff Program Lead Staff Dispatch Staff Advance Staff Registration Staff \*Four hour minimum per staff

**TOUR GUIDES:** Professional Guides Ride Along Tour Guide

## ADDITIONAL SERVICES: Airport Porterage Services

Language Translators Departure Notice

### NOTES:

All staff require a 30 minute break for every 4 consecutive hours worked Meet & Greet Services cannot be provided without prearranged private transportation



## LEISURE TOURS & EXCURSIONS







## National Museum of World War II Aviation

The Kaija Raven Shook Aeronautical Pavilion is our new 40,000 square ft. facility. It is full of displays and over 12 flyable WWII airplanes in the KRSAP hangar for a total of nearly 30 aircraft on the campus.

#### **INCLUSIONS:**

Public, guided tour Professional tour guide (1:45 guide to guest ratio) Gratuity and RMC coordination

## THINGS TO KNOW:

Based On:2 hoursMinimum:20 guestsMaximum:Please Inquire

## NOTES:

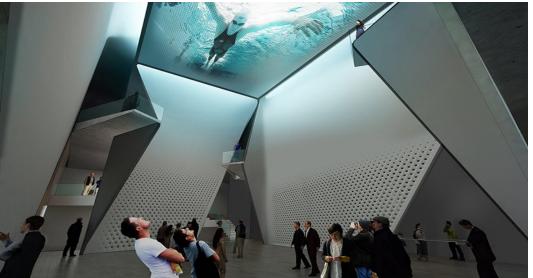
For a private tour, a minimum of 45 guests is required Groups larger than 45 guests, will be split into smaller groups Peak season tours (June 1 – August 15) are conducted every half hour

Off Season tours (August 15 – May 31) are conducted every hour

Round trip transportation is additional









## US Olympic Museum PRIVATE GUIDED TOUR

Opening its doors in 2020, the U.S. Olympic Museum and Hall of Fame will be an experience like no other, where the legacies of American Olympians and Paralympians get a well-deserved permanent home. This will be the most accessible and interactive museum in the country, a place where everyone can discover and share in the journeys, struggles and victories of Team USA athletes and relive the Moments That Move You, and all of us, over and over again. The U.S. Olympic Museum will be located where many Olympic and Paralympic dreams begin – at 6,035 feet above sea level, in the shadow of Pikes Peak – just a few blocks away from the United States Olympic Committee headquarters in Colorado Springs.

#### **INCLUSIONS:** Private or self guided tour Guide gratuity, tax, and RMC coordination

### THINGS TO KNOW:

Based On:1 hour tour and unlimited time in MuseumMinimum:10 guestsMaximum:Based on vehicle size

### NOTES:

Round trip transportation is additional Season is year round





## Cheyenne Mountain Zoo with admission to will roger shrine

### INCLUSIONS:

Admission fee to Will Roger Shrine and Zoo Zoo tram ride (*season and weather permitting*) Tax and RMC coordination

### THINGS TO KNOW:

Based On:All day accessMinimum:10 guestsMaximum:200 guests

## NOTES:

Children ages 2 and younger are free of admission Visit to the Zoo is a self-guided tour Professional tour guides are available for an additional fee; please inquire Last admission into the Zoo is at 4:00 PM daily Not all animals will be out on exhibit until closing time Tram runs from Memorial Day to Labor Day Round trip transportation is additional





## Cheyenne Mountain Zoo with admission to will roger shrine

Come and experience one of Colorado Springs' biggest attractions, the Cheyenne Mountain Zoo. Guests have the freedom to explore the Zoo at their own leisure. An exhibit that shouldn't be missed is the African Rift Valley. This exhibit spotlights the park's world-renowned giraffe herd- the largest of any zoo in the world! Guests are allowed to hand-feed the giraffes at several feeding stations located throughout the exhibit.

Your Zoo admission includes a drive to the Will Rogers Shrine of the Sun for that day. This historic monument is 1.4 miles up the Russell Tutt Scenic Highway from the Zoo entrance. Built by Spencer Penrose between 1934 and 1937, it stands dedicated to Will Rogers, who died in a plane crash in 1935.

This historic monument is 1.4 miles up the Russell Tutt Scenic Highway from the Zoo entrance. Built by Spencer Penrose between 1934 and 1937, it stands dedicated to Will Rogers, who died in a plane crash in 1935. The elevation of the Will Rogers Shrine is 8,136 feet on the top deck and provides breathtaking views of Colorado Springs, the Pikes Peak Region and Eastern Plains





# Manitou Springs / Old Colorado City Shopping Tour

This tour is perfect for guests who want to leisurely explore and shop their way through the charming towns outside of Colorado Springs. Guests will be given the opportunity to explore both Manitou Springs and Old Colorado City. Both towns feature beautiful art galleries and unique storefronts, which guests are invited to peruse on their own. Tour guides will be on hand to give suggestions on shops and answer questions. This tour also provides admission to Michael Garman's Magic Town in Old Colorado City. Michael Garman is a local sculpture who has been creating his miniature masterpieces for over 50 years. Magic Town is his miniature city, built at 1:6th scale, that combines hundreds of original characters with intricately detailed buildings—sounds effects, trick lighting and mirrored illusions that make entire alleyways disappear right before your eyes!

### **INCLUSIONS:**

Professional tour guide (*one Guide per vehicle*) Shopping time in Manitou Springs Shopping time in Old Colorado City Admission to Michael Garman's Magic Town Tax, gratuity and RMC coordination

### THINGS TO KNOW:

Based On:2-3 hour tourMinimum:10 guestsMaximum:Based on vehicle capacity

## NOTES:

Final guide cost based upon actual time with guests; two hour minimum

Comfortable footwear is recommended Shopping is at guests' own expense

A group lunch can be arranged for an additional fee; please inquire

Round trip transportation



## ADDITIONAL TOUR OPTIONS





## Glen Eyrie Tour & Tea

Nestled at the foot of majestic Queen's Canyon, the Castle at Glen Eyrie is a charming location for a relaxing afternoon. Guests will be taken on a guided tour of the historic home of General William Jackson Palmer, founder of Colorado Springs. After the tour, a private tea will be served for the group in the Castle's Music Room.

### **INCLUSIONS:**

Professional Tour Guide Private tour of the Glen Eyrie Castle Private tea time with pre-fixe, 3 course menu and an assortment of teas Tax, gratuity and RMC coordination

### THINGS TO KNOW:

Based On:3 hour tourMaximum:16 guest (per tour)

## NOTES:

16 guest minimum must be met to ensure private tour and tea Please inquire for groups larger than 16 guests; additional room fee will apply for tea Round trip transportation is additional





# Colorado Springs Food Tour

Explore the tasty and unique local fare in historic downtown Colorado Springs walking tour. This tour will lead your guests to five or six culinary destinations where guests can savor generous samples of food and drink. Hearing directly from restaurant owners, chefs, and managers about their fooddriven vision, guests will be entertained by fascinating local history.

#### **INCLUSIONS:**

Knowledgeable tour guide Samples from 5 – 6 culinary destinations Tax and gratuity RMC coordination

THINGS TO KNOW:Based On:3 hoursMaximum:12 guests

### NOTES:

Tours are available limited days and times during the week Destinations can vary based on the day and time Transportation is additional







## Pikes Peak Vehicle Tour

The purple mountain majesties surrounding Colorado Springs are stunning to observe, with Pikes Peak, America's Mountain as the shining jewel in the center of their panoramic crown. Guest will have a docent during their Pikes Peak driving tour!

Once you hit the top of Pikes Peak, you'll be able to explore the summit for 30-40 minutes. Take photos, peek over the rocks and edges and make a stop in the Summit House. Inside are snacks and more filling fare, including burgers, hot dogs and sandwiches. You can also get fresh-made fudge (get extra for the ride back). Since it's usually chilly at the summit, a cup of hot cocoa or coffee can warm you right up, especially paired with Pikes Peak's world-famous fresh and hot donuts. They're made with a special recipe that allows them to be at peak fluffy goodness.

#### **INCLUSIONS:**

Knowledgeable tour guide Tax, gratuity and RMC coordination

## THINGS TO KNOW:

Based On:4 hoursMaximum:Based on vehicle

### NOTES:

Tours are available limited days and times during the week Destinations can vary based on the day and time





## Air Force Academy Tour

Spanning over 30,000 acres, the Air Force Academy is home to over 4,000 Air Force Cadets. Guests will enjoy a guided tour, including a visit to the unique Cadet Chapel and Visitor's Center.

INCLUSIONS: Professional tour guide Gratuity, Tax, and RMC Coordination

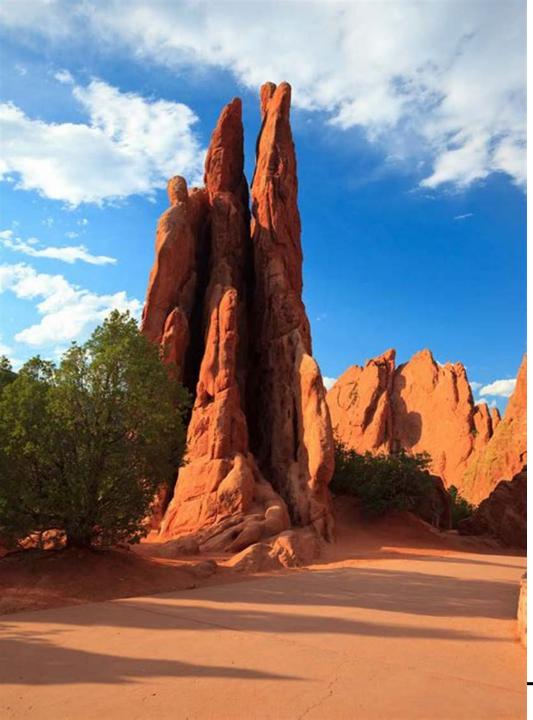
#### THINGS TO KNOW:

Based On:2-4 hour tourMinimum:15 guestsMaximum:Please inquire

## NOTES:

Year round availability Round trip transportation is additional





## Garden of the Gods Tour

Garden of the Gods, with its unusual red rock formations. Guests will learn about the history of the area, its wildlife and vegetation. Add a lunch at the Garden of the Gods Trading Post or the Air Force Academy.

**INCLUSIONS:** Professional tour guide Gratuity, Tax, and RMC Coordination

THINGS TO KNOW:Based On:2-4 hour tourMinimum:15 guestsMaximum:Please inquire

**NOTES:** Year round availability Round trip transportation is additional





## Four By Brother Luck Cooking Class DUMPLING ROLLIN CLASS WITH WINE PAIRINGS

Join Chef Brother Luck's team in an immersive and interactive journey into the world of dumpling making. Hands on experiences with rolling out dough, filling, and folding a variety of dumplings. Larger groups will be broken into teams and visit each dumpling station in a rotation, spending quality time with our chefs to learn different methods and style. Dumplings will be paired with tastings of wine and sake chosen to elevate with the dishes by our inhouse Sommelier.

### **INCLUSIONS:**

Private Chef Hands-on class with demonstration All supplies and equipment required Wine pairing Tax, gratuity and RMC coordination

### THINGS TO KNOW:

Based On:2 hour eventMinimum:6 guestsMaximum:60 guests

### NOTES:

Transportation is additional Hors d'oeuvres and cocktail options available Additional Alcoholic beverages outside of selected menu are additional and based on consumption Season is year round









## Pro Rodeo Hall of Fame MUSEUM OF AMERICAN COWBOY TOUR

This is the only museum in the world devoted exclusively to the sport of rodeo and the people who have made it a worldclass sporting event. Since 1979, the ProRodeo Hall of Fame has been an educational and entertaining museum designed to preserve the legacy of the cowboy contests, the heritage and culture of those original competitions, and the champions of the past, present and future. Without the continue support of sponsors, members, and rodeo enthusiasts, the Hall wouldn't be able to continue it's legacy.

The experience at the ProRodeo Hall of Fame and Museum of the American Cowboy gives attention to educating the visitor regarding the sport's historical beginning and offers an explanation of what the cowboy contestants must experience to become champions.

Specialty Acts in Rodeo is a new temporary exhibit in the 101 Gallery. It features various trick riders, trick ropers, rodeo clowns, and other specialty acts to help tell the story of this discipline within the sport of professional rodeo. Some of the items on display include Leon Adams' vest and chaps, Whiplash the Cowboy Monkey's saddle, and postcards from Tad Lucas' personal collection.

#### **INCLUSIONS:**

Museum admission Tax, gratuity and RMC coordination

**NOTE:** Round trip transportation is additional



## ALL ABOUT COLORADO SPRINGS



## Why RMC?

**RMC** is a diverse DMC founded in 1989 in Aspen, CO that has grown to become one of the the largest privately owned DMCs in North America

**RMC** provides premier event-management services to an eclectic clientele of corporate and incentive groups, associations, and travel and meeting planners

**RMC** is a Preferred Luxury DMC byThe Ritz-CarltonSt. RegisFour SeasonsMontage Resorts

RMC's Recent Awards + Achievements, Top 25 DMC's in the World by Special Events Magazine since 2012 Featured in Forbes Magazine Top 100 Women Owned Businesses since 2011 Colorado Biz Top 100 Women-Owned Companies Utah Best of State - Hospitality, Travel & Tourism 2012, 2013, 2014, 2015, 2017, 2018 Colorado Biz Best of Colorado 2018 - Best Event Planning Service 2018 Mile High Energy Award Winner 2018 Colorado Biz Top Company Finalist Special Events Magazine's Top 25 DMCs in the World 7 DMCP's strong company wide ADME Certified

"On behalf of Coldwell Banker and the Coldwell Banker franchisees attending the Coldwell Banker Chairman's Circle, our hats are off to your hospitality and attention to detail. We personally appreciate your outstanding management of some very challenging program requirements.....you made our jobs so much easier." - Paula Young, Coldwell Banker Real Estate LLC

"Over the last 12 years I have grown to rely on RMC when planning meetings and events in Colorado. The creativity, service and quality of options you provide are excellent and your team knew exactly what we could eliminate without jeopardizing the quality and integrity of the event. Your team's responsiveness, professionalism and availability were awesome and that is something we look for in a partner." - Jennifer Pace, Ingram Micro



## Where is RMC?

ACCOUNTING OFFICE P. 970-920-1465 F. 970-920-1466 110 Midland Ave. Basalt, Colorado 81621

ASPEN & SNOWMASS3395 P. 970-920-9800 110 Midland Ave. Basalt, Colorado 81621

AUSTIN P. 512-960-2952 2901 Bee Cave Rd, Box O Austin, Texas 78746

COASTAL CAROLINA & GEORGIA P. 843-310-2032 6 Shults Road Bluffton, South Carolina 29910 Note: Hilton Head and Bluffton, SC and Savannah, GA are serviced by the Coastal Carolina & Georgia office DENVER & COLORADO SPRINGS P. 303-292-9600 2520 Galena Street, Unit C5 Aurora, Colorado 80010

JACKSON HOLE P. 307-734-0599 N Pines Way, Suite 104 Wilson, Wyoming 83014

LAKE TAHOE & RENO P. 775-548-0707 9705 State Route 267, STE 6 Truckee, CA 96161

LOS CABOS P. USA 970-427-4350 P. MX 52 1+ 624-142-3434 Blvd. Paseo San Jose SN, Plaza del Pescador, Local M1 Zona Hotelera San Jose del Cabo, 23405 San Jose Del Cabo, B.C.S. Mexico NAPA & SONOMA P. 707-492-5172 1426 Fourth Street Napa, California 94559

PARK CITY & SALT LAKE CITY P. 435-615-7228 1762-A Prospector Avenue Park City, Utah 84060

VAIL & BEAVER CREEK P. 970-766-0040 Main Office: 0069 Edwards Access Road, #3 Edwards, Colorado 81632 Mailing Address: Post Office Box 1466 Edwards, Colorado 81632 Note: Breckenridge, Copper Mountain, Keystone and Steamboat Springs, Colorado are serviced by the Vail office







## **RMC** Details

### PRICING

Proposal pricing is estimated and subject to change until contract is signed. Estimated pricing is valid for 30 days from the proposal date.

## PAYMENTS

All deposits, payments and dates will be clearly outlined on your contract and deposit billing invoices.

### VENUES

All venues presented within this proposal are suggested and will be confirmed upon request of client.

### **PROPRIETARY INFORMATION**

All concepts, themes, and ideas presented in this proposal are property of RMC and are not allowed to be utilized outside of working with RMC.

### ADMINISTRATIVE MANAGEMENT

RMC charges a 6% Administrative Management fee to defray costs of accounting and reconciliation associated with tracking and monitoring the financial activity of each program from the initial contract through program execution and final closeout. As the time and effort associated with these activities tends to be proportional to the relative size and complexity of each program, RMC charges this fee as a percentage of the total invoice amount.

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# THANK YOU!

